

BRITAIN INVADES EUTON MARKETS

Backs Merchants in Move to Gobble World Trade —Enemy Her Tutor.

her merchants to establish themselves in the world markets from which the British fleets of war are driving the once aggressive German

Austrian exporters are outlined in
nouncements by the British Board
Trade, received here to-day by the
ureau of Foreign and Domestic Com-

Commercial and diplomatic representatives of Great Britain abroad, the announcements say, will place at the disposal of British merchants all available information as to securing customers formerly supplied by German and Austrian firms. The board of trade also gives notice of the organization of a "confidential information service through which commercial intelligence bureau will supply firms desiring to enter the foreign trade with "confidential information as to opportunities for the extension of abroad of those branches of trade in which they are especially interested."

ken," says the board, "to assist and supplement the efforts of British manufacturers and merchants to profit by the present opportunity for establishing themselves in markets in Germany, Austria or Hungary. In the Austrian or Hungarian branch, the commercial intelligence firm of the board of trade has prepared a series of memoranda giving information with regard to possible developments in certain of the Kingdom goods in the export of which the Kingdom goods who desires to be furnished with information as to openings affecting his particular business should address the director of the commercial intelligence firm, who will be prepared to give any particular possible respecting names of buyers, rates of import, duty, etc., or at his discretion to make special inquiries through his majesty's trade

"The importance that German manufacturers have placed upon the production of catalogues printed in the language and currency of the countries to which their goods were exported is well known. In order that critical manufacturers may have an opportunity of inspecting catalogues of German origin, the board of trade have collected over 3,000 specimens, illustrating a great variety of industries, and these may be inspected at the foreign samples section of the commercial intelligence bureau.

It was announced also that the collection of German and

ustrian products gathered from foreign markets of the world, which have been exhibited in London, will now be shown at various industrial centres in the provinces.

In addition to seeking to establish British products in foreign markets, therefore held by the Teutonic nations, the board of trade has begun a movement to encourage the manufacture in Great Britain of goods formerly imported from Germany and Austria.

TRIKER-HEGEMAN CO.
TO CHANGE HANDS

Control Will Pass from United
Cigar Store Interests to

United Drug Company. The holdings of United Cigar Store-terests in the Riker-Hegeman Company chain of drug stores, if present negotiations are successfully completed will be acquired by the United Drug Company, of Boston, of which O. K. Liggett is president. Thereafter these stores in New England and New York will be operated as part of the system of Liggett stores of the United Drug Company. George J. Edward, vice-president of the United Cigar Stores Company, admitted last night that negotiations for the acquisition of the holdings of George J. Whelan and his associates

The outcome would be a change of control in the Riker-Hegeman concern. It is stated, however, that before the transfer can be formally closed 75 per cent of all the Riker stock must consent to the transfer of the Whelan holdings and that the minority stockholders will be given the opportunity of getting the same price for their stock as the majority interests.

The chain of stores which will probably be purchased by the United Drug company does an annual business of over \$35,000,000. The United Drug Stores Company, with the cessation of its interest in the drug business, will concentrate its attention exclusively to the marketing of tobacco and allied products.

When George J. Whelan announced in November, 1913, that he had obtained control of the Riker-Hegeman

Y ORDERS:
OF WARSHIPS

[illegible]

Sept. 21—Blakely and Parker, at Newport; Georgia, New Jersey, Nebraska and Virginia; at Hampton Roads, Brooklyn, at Portsmouth, N. B.; MacDonough, at Newport; Perry, Paul Jones, Frobie and Whipple, at Mase Island; Sylph, off Hapshannock River; Chester, at Alexandria.

SAILED.

Sept. 20—Sylph, Washington for cruise; Saturn, Dutch Harbor for San Francisco; Chester, Japan for Alexandria.

Sept. 21—Vandal, Newport for Norfolk; Neptune, Hampton Roads for Rock Island, Me. solace, Guantanamo for Cape Haitien.

Flag of commander of torpedo boats, Pacific fleet, shifted from Cheyenne to Iris.